



# Michael ANDERSON

## TECHNOLOGY PROCUREMENT MANAGER

Proficient Wholesale Procurement Executive with a specialization in technology procurement, offering over 8 years of experience in sourcing and vendor management within the tech industry. A proven track record of executing strategic procurement initiatives that drive innovation and operational excellence. Demonstrates a strong ability to negotiate favorable terms and conditions while ensuring compliance with corporate standards.

### CONTACT

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- 📍 San Francisco, CA

### SKILLS

- vendor management
- technology procurement
- data analytics
- contract negotiation
- cross-functional collaboration
- market research

### LANGUAGES

- English
- Spanish
- French

### EDUCATION

**BACHELOR OF ARTS IN BUSINESS  
MANAGEMENT, UNIVERSITY OF  
FLORIDA, 2015**

### ACHIEVEMENTS

- Achieved a 30% reduction in technology procurement costs through effective negotiation.
- Successfully implemented a vendor performance tracking system that improved supplier reliability.
- Recognized for exceptional vendor relationship management in 2022.

### WORK EXPERIENCE

#### TECHNOLOGY PROCUREMENT MANAGER

Digital Solutions Inc.

2020 - 2025

- Managed procurement for software and hardware solutions, ensuring alignment with business needs.
- Negotiated contracts with technology vendors, achieving a 20% reduction in costs.
- Developed and maintained strong relationships with key technology suppliers.
- Utilized procurement analytics to forecast demand and manage inventory effectively.
- Collaborated with IT teams to ensure technology procurement aligns with strategic goals.
- Led cross-functional teams in the execution of procurement initiatives.

#### VENDOR MANAGEMENT SPECIALIST

Tech Supply Co.

2015 - 2020

- Oversaw vendor selection and evaluation processes for technology products.
- Conducted market research to identify emerging technology trends and suppliers.
- Developed vendor contracts that ensured compliance with corporate policies.
- Monitored vendor performance metrics to drive continuous improvement.
- Coordinated with project management teams to align procurement with project timelines.
- Presented procurement reports to senior management to support strategic decision-making.