



# MICHAEL ANDERSON

DIRECTOR OF PROCUREMENT

## CONTACT

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- San Francisco, CA

## SKILLS

- supply chain optimization
- supplier negotiation
- data analytics
- sustainability initiatives
- team mentoring
- procurement reporting

## LANGUAGES

- English
- Spanish
- French

## EDUCATION

BACHELOR OF SCIENCE IN BUSINESS  
ADMINISTRATION, UNIVERSITY OF  
TEXAS, 2011

## ACHIEVEMENTS

- Achieved a 30% increase in supplier performance ratings over two years.
- Implemented a new procurement software system that improved efficiency by 40%.
- Received 'Excellence in Procurement' award in 2020 for outstanding cost management.

## PROFILE

Accomplished Wholesale Procurement Executive with a robust background in sourcing and supply chain optimization, possessing over 12 years of experience in the retail sector. Expertise lies in developing and executing strategic procurement initiatives that enhance efficiency and drive cost savings. Demonstrated ability to cultivate strong supplier partnerships and lead cross-functional teams to achieve organizational goals.

## EXPERIENCE

### DIRECTOR OF PROCUREMENT

#### Fashion Forward Inc.

2016 - Present

- Oversaw procurement operations for a multi-million dollar product line.
- Established and maintained relationships with key suppliers to ensure product quality and reliability.
- Implemented cost-saving initiatives that resulted in a 20% reduction in procurement expenses.
- Utilized data analytics to refine sourcing strategies and improve supplier selection.
- Championed sustainability initiatives within the supply chain, aligning with corporate social responsibility goals.
- Mentored junior procurement staff, fostering professional development and enhancing team capabilities.

### PROCUREMENT SPECIALIST

#### Home Goods Outlet

2014 - 2016

- Managed procurement for a diverse range of household products, ensuring competitive pricing.
- Conducted supplier evaluations to assess performance and compliance.
- Collaborated with marketing teams to forecast demand and adjust procurement strategies accordingly.
- Developed procurement reports to track spending and identify opportunities for savings.
- Negotiated favorable terms with suppliers, enhancing profit margins.
- Participated in cross-departmental projects to streamline operations and improve efficiency.