



# MICHAEL ANDERSON

## Senior Procurement Manager

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### SUMMARY

Dynamic and results-oriented Wholesale Procurement Executive with over 15 years of extensive experience in supply chain management and strategic sourcing. Expertise in negotiating and executing high-value contracts, managing vendor relationships, and optimizing procurement processes to drive cost efficiencies. Proven track record of implementing innovative procurement strategies that enhance operational performance and align with corporate objectives.

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### WORK EXPERIENCE

#### Senior Procurement Manager Global Retail Corp

Jan 2023 - Present

- Developed and executed sourcing strategies for a portfolio exceeding \$200 million.
- Negotiated contracts with suppliers, achieving a 15% reduction in costs.
- Implemented a supplier performance management system that improved delivery times by 20%.
- Collaborated with product development teams to align sourcing with product specifications.
- Conducted market analysis to identify emerging suppliers and trends.
- Led a team of procurement professionals, enhancing team productivity through training and development.

#### Procurement Analyst Tech Innovations Ltd

Jan 2020 - Dec 2022

- Analyzed procurement data to identify cost-saving opportunities across various categories.
  - Assisted in the development of procurement policies and procedures.
  - Managed the procurement database, ensuring accuracy and compliance.
  - Facilitated supplier audits to ensure adherence to contractual obligations.
  - Coordinated with logistics to optimize inventory levels and reduce excess stock.
  - Supported cross-functional teams in the execution of strategic initiatives.
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### EDUCATION

**Master of Business Administration (MBA), Supply Chain Management, University of California,** Sep 2019 - Oct 2020

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### ADDITIONAL INFORMATION

- **Technical Skills:** strategic sourcing, contract negotiation, supplier management, market analysis, team leadership, procurement process optimization
- **Awards/Activities:** Recognized as 'Procurement Leader of the Year' in 2021 for outstanding contributions to cost reduction.
- **Awards/Activities:** Successfully led a project that reduced procurement cycle time by 25%.
- **Awards/Activities:** Implemented a sustainable sourcing initiative that increased supplier diversity by 30%.
- **Languages:** English, Spanish, French