



# MICHAEL ANDERSON

DIRECTOR OF GLOBAL TRADE

## CONTACT

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-  San Francisco, CA

## SKILLS

- global trade management
- logistics coordination
- risk management
- compliance
- vendor relations
- cost analysis

## LANGUAGES

- English
- Spanish
- French

## EDUCATION

BACHELOR OF SCIENCE IN BUSINESS  
ADMINISTRATION, INTERNATIONAL  
TRADE, UNIVERSITY OF CALIFORNIA

## ACHIEVEMENTS

- Achieved a 30% reduction in shipping costs through contract negotiations.
- Recognized for excellence in operational efficiency with a company-wide award.
- Successfully led a project that improved supply chain visibility and transparency.

## PROFILE

Accomplished Trade Supply Chain Executive with a robust background in international trade and logistics management, complemented by over a decade of experience in enhancing supply chain efficiencies. Possesses a profound understanding of global market dynamics and regulatory compliance, enabling the successful navigation of complex trade environments. Expertise in developing strategic partnerships and leveraging technology to streamline operations and mitigate risks.

## EXPERIENCE

### DIRECTOR OF GLOBAL TRADE

#### International Trade Solutions

2016 - Present

- Oversaw all aspects of global trade operations, ensuring compliance with international regulations.
- Developed and executed trade strategy, resulting in a 40% increase in international sales.
- Managed relationships with customs brokers and freight forwarders to optimize shipping processes.
- Implemented risk management protocols to safeguard against potential trade disruptions.
- Coordinated cross-border logistics, reducing transit times by 15%.
- Facilitated training programs for staff on trade compliance and best practices.

### SUPPLY CHAIN COORDINATOR

#### Logistics Experts Inc.

2014 - 2016

- Supported supply chain operations by coordinating shipments and managing inventory levels.
- Utilized supply chain software to monitor and analyze inventory data.
- Assisted in the preparation of import/export documentation for compliance.
- Collaborated with vendors to ensure timely delivery of goods.
- Conducted cost analysis to identify potential savings in logistics.
- Maintained accurate records of inventory transactions and shipments.