

MICHAEL ANDERSON

Senior Trade Strategy Consultant

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This Trade Strategy Consultant combines extensive knowledge of global trade practices with a strategic mindset, enabling organizations to navigate the complexities of international markets effectively. With a focus on data-driven decision-making, this professional has successfully developed and implemented trade strategies that enhance operational efficiency and compliance. A results-oriented consultant, skilled in analyzing market trends and regulatory changes, this professional excels in crafting solutions that address client-specific needs.

WORK EXPERIENCE

Senior Trade Strategy Consultant | Trade Strategy Partners

Jan 2022 – Present

- Developed trade strategies that resulted in a 25% increase in operational efficiency.
- Utilized data analytics to inform decision-making processes for clients.
- Conducted assessments of trade compliance programs to enhance effectiveness.
- Facilitated stakeholder engagement sessions to align trade initiatives with business objectives.
- Prepared detailed reports on trade performance for executive leadership.
- Mentored junior consultants, fostering a culture of knowledge sharing.

Trade Risk Consultant | Risk Advisory Group

Jul 2019 – Dec 2021

- Analyzed trade risks and developed mitigation strategies for clients.
- Conducted audits to ensure compliance with international trade regulations.
- Engaged with stakeholders to facilitate understanding of trade risk factors.
- Prepared risk assessment reports that informed strategic decisions.
- Collaborated with legal teams to address compliance issues effectively.
- Utilized advanced analytics tools to identify trends in trade risk.

SKILLS

Trade strategy

Data-driven decision-making

Compliance assessment

Risk analysis

Stakeholder engagement

Leadership

EDUCATION

Master of Business Administration

2015 – 2019

New York University

ACHIEVEMENTS

- Improved client satisfaction scores by 30% through enhanced service delivery.
- Recognized for excellence in trade strategy development, receiving industry awards.
- Developed a training program that improved compliance awareness among clients.

LANGUAGES

English

Spanish

French