MA

MICHAEL ANDERSON

LUXURY TRAVEL CONSULTANT

CONTACT

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- San Francisco, CA

SKILLS

- luxury travel management
- client relationship building
- market analysis
- logistics coordination
- event planning
- CRM software

LANGUAGES

- English
- Spanish
- French

EDUCATION

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION, LUXURY BRAND MANAGEMENT, PRESTIGE UNIVERSITY, 2018

ACHIEVEMENTS

- Achieved a 30% increase in luxury package sales within the first year.
- Recognized for excellence in customer service by industry peers.
- Developed a signature travel experience that received international acclaim.

PROFILE

Highly skilled Tour Operations Executive with a robust portfolio in luxury travel management and bespoke itineraries. Expertise in curating unique travel experiences that cater to high-net-worth individuals, ensuring personalized service and attention to detail. Proficient in managing complex logistics and collaborating with a network of premium service providers to deliver exceptional travel solutions.

EXPERIENCE

LUXURY TRAVEL CONSULTANT

Elite Travel Advisors

2016 - Present

- Designed exclusive travel experiences for affluent clients, focusing on personalization.
- Collaborated with high-end hotels and restaurants to secure VIP access.
- Conducted market research to identify emerging luxury travel trends.
- Implemented a client relationship management system to track preferences.
- Managed a portfolio of 50+ high-net-worth clients with a 95% retention rate.
- Organized exclusive events and experiences to enhance client engagement.

TRAVEL OPERATIONS SPECIALIST

Premier Journeys

2014 - 2016

- Coordinated travel logistics for luxury group tours, ensuring seamless execution.
- Developed partnerships with luxury service providers to enhance offerings.
- Managed travel budgets, ensuring profitability for tour packages.
- Trained staff on luxury service standards and client management.
- Facilitated post-trip evaluations to improve future offerings.
- Utilized CRM software to maintain detailed client profiles and preferences.