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SKILLS

- sourcing strategy
- supplier negotiation
- market analysis
- inventory management
- project management
- cross-functional collaboration

EDUCATION

**BACHELOR OF ARTS IN BUSINESS
MANAGEMENT - UNIVERSITY OF
MICHIGAN**

LANGUAGE

- English
- Spanish
- German

ACHIEVEMENTS

- Achieved a 35% reduction in sourcing costs through strategic vendor partnerships.
- Recognized for outstanding contributions to the retail sourcing team.
- Successfully launched a new product line that exceeded sales targets by 25%.

Michael Anderson

RETAIL SOURCING SPECIALIST

Results-driven Strategic Sourcing Specialist with significant expertise in the retail sector, focusing on developing sourcing strategies that enhance competitive advantage. Recognized for adeptness in supplier negotiations and relationship management, ensuring alignment with corporate goals and customer satisfaction. Proficient in utilizing market analysis to inform purchasing decisions and optimize inventory management. Committed to fostering an agile supply chain that responds swiftly to market changes.

EXPERIENCE

RETAIL SOURCING SPECIALIST

Trendy Retailers Co.

2016 - Present

- Developed and executed sourcing strategies that increased product margins by 15%.
- Negotiated supplier contracts to ensure competitive pricing and quality.
- Collaborated with marketing to align sourcing with promotional campaigns.
- Analyzed sales data to forecast inventory needs and manage stock levels.
- Established strong relationships with key suppliers to enhance collaboration.
- Implemented sourcing initiatives that improved lead times by 20%.

ASSISTANT BUYER

Fashion Forward Group

2014 - 2016

- Supported the buying team in sourcing apparel and accessories.
- Monitored market trends to identify emerging products.
- Assisted in vendor negotiations to secure favorable terms.
- Maintained accurate purchase order records and documentation.
- Conducted product evaluations to ensure quality standards.
- Collaborated with logistics to optimize delivery schedules.