



MICHAEL ANDERSON

LEAD SOURCING STRATEGIST

PROFILE

Accomplished Strategic Sourcing Specialist with extensive experience in the telecommunications industry, focusing on supplier optimization and cost reduction strategies. Recognized for exceptional analytical skills and a comprehensive understanding of procurement processes. Proficient in leveraging technological advancements to enhance sourcing capabilities and drive operational excellence. Expertise in building strategic partnerships with suppliers to foster innovation and quality improvements.

EXPERIENCE

LEAD SOURCING STRATEGIST

Telecom Innovations Inc.

2016 - Present

- Directed sourcing strategies that resulted in a 20% reduction in supplier costs.
- Analyzed telecom market trends to forecast pricing and supply chain shifts.
- Collaborated with engineering teams to identify optimal sourcing solutions.
- Executed contract negotiations that improved service level agreements.
- Managed supplier audits to ensure compliance with quality standards.
- Developed comprehensive sourcing reports for executive review.

PROCUREMENT ANALYST

Advanced Communications Group

2014 - 2016

- Supported sourcing initiatives by analyzing historical spend data.
- Engaged with suppliers to negotiate favorable pricing terms.
- Implemented a vendor management system to enhance supplier performance tracking.
- Conducted market research to identify potential suppliers and products.
- Assisted in developing procurement policies to streamline operations.
- Created presentations for stakeholder meetings to discuss sourcing strategies.

CONTACT

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SKILLS

- supplier negotiation
- market analysis
- compliance management
- data visualization
- vendor management
- strategic planning

LANGUAGES

- English
- Spanish
- French

EDUCATION

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION, SUPPLY CHAIN MANAGEMENT - UNIVERSITY OF CALIFORNIA, BERKELEY

ACHIEVEMENTS

- Secured a 25% cost reduction through innovative sourcing strategies.
- Recognized for excellence in procurement with a Corporate Award.
- Streamlined procurement processes, resulting in a 40% increase in efficiency.