



# MICHAEL ANDERSON

## Senior Strategic Sourcing Analyst

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### SUMMARY

Dynamic and results-oriented Strategic Sourcing Specialist with over a decade of experience in optimizing procurement strategies and enhancing supplier relationships. Demonstrated expertise in analyzing market trends and leveraging data analytics to drive cost savings and operational efficiencies. Proven track record in negotiating contracts that maximize value while minimizing risk. Adept at collaborating with cross-functional teams to align sourcing objectives with organizational goals.

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### WORK EXPERIENCE

#### Senior Strategic Sourcing Analyst Global Tech Solutions

Jan 2023 - Present

- Conducted comprehensive market analysis to identify cost-saving opportunities.
- Developed and maintained supplier scorecards to evaluate performance metrics.
- Facilitated cross-departmental workshops to align procurement strategies.
- Negotiated contracts resulting in an average savings of 15% annually.
- Implemented e-sourcing tools to streamline procurement processes.
- Monitored and reported on key performance indicators for sourcing activities.

#### Procurement Specialist Innovative Manufacturing Corp

Jan 2020 - Dec 2022

- Managed end-to-end procurement lifecycle for multiple product lines.
  - Collaborated with R&D to source materials that meet project specifications.
  - Utilized ERP systems to track inventory and procurement activities.
  - Established strategic relationships with key suppliers to enhance service delivery.
  - Conducted risk assessments to mitigate supply chain disruptions.
  - Prepared detailed reports for senior management on sourcing initiatives.
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### EDUCATION

#### Master of Business Administration, Procurement Management - Harvard Business School

Sep 2019 - Oct 2020

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### ADDITIONAL INFORMATION

- **Technical Skills:** contract negotiation, supplier relationship management, data analysis, market research, e-sourcing, risk management
- **Awards/Activities:** Achieved \$2 million in cost savings through strategic vendor negotiations.
- **Awards/Activities:** Recognized as Employee of the Year for outstanding contributions to procurement.
- **Awards/Activities:** Successfully implemented a new e-sourcing platform that reduced procurement cycle time by 30%.
- **Languages:** English, Spanish, French