



MICHAEL ANDERSON

DIRECTOR OF STRATEGIC PARTNERSHIPS

CONTACT

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SKILLS

- collaboration strategies
- program evaluation
- stakeholder management
- negotiation
- community engagement
- policy advocacy

LANGUAGES

- English
- Spanish
- French

EDUCATION

MASTER'S IN PUBLIC ADMINISTRATION,
NATIONAL UNIVERSITY

ACHIEVEMENTS

- Increased project funding by 60% through strategic alliance development.
- Awarded 'Excellence in Partnership' by the National Council of NGOs.
- Implemented a partnership framework that improved project delivery timelines by 30%.

PROFILE

Highly skilled strategic alliances manager with extensive experience in fostering impactful collaborations within the humanitarian sector. Expertise in developing and executing strategic initiatives that enhance organizational capacity and outreach. Strong ability to align diverse stakeholder interests to achieve common goals, ensuring sustainability and effectiveness of programs. Recognized for exceptional negotiation skills and the ability to build trust and rapport with partners.

EXPERIENCE

DIRECTOR OF STRATEGIC PARTNERSHIPS

World Relief Organization

2016 - Present

- Directed the strategic planning process for partnership development, resulting in a 50% increase in collaborative projects.
- Established metrics for evaluating partnership success and impact on community programs.
- Negotiated multi-year agreements with key stakeholders, securing sustainable funding.
- Developed a comprehensive training program for partners to enhance capacity in project implementation.
- Led cross-organizational teams to identify and address partnership challenges.
- Engaged in policy advocacy to promote collaborative frameworks at local and national levels.

PROGRAM MANAGER

Community Development Network

2014 - 2016

- Coordinated with local NGOs to design and implement joint community development initiatives.
- Facilitated regular meetings with partners to ensure alignment on project goals and deliverables.
- Monitored project outcomes, utilizing feedback for continuous improvement.
- Prepared detailed reports on partnership performance for stakeholders.
- Conducted outreach activities to build awareness of collaborative programs.
- Managed budgets for partnership initiatives, ensuring fiscal responsibility and transparency.