



MICHAEL ANDERSON

DIRECTOR OF SHIPPING OPERATIONS

PROFILE

Strategic and analytical Shipping Executive with a robust background in managing global shipping operations and enhancing supply chain efficiencies. Extensive experience in negotiating contracts with shipping lines and freight forwarders, resulting in significant cost savings and improved service levels. Proficient in the use of logistics software and data analytics tools to streamline processes and optimize shipping routes.

EXPERIENCE

DIRECTOR OF SHIPPING OPERATIONS

TransGlobal Shipping

2016 - Present

- Oversaw all aspects of shipping operations, managing a budget exceeding \$5 million.
- Negotiated contracts with major shipping providers, achieving a 20% reduction in costs.
- Implemented a new logistics software system, improving dispatch efficiency by 30%.
- Developed training programs for shipping staff, enhancing compliance and safety protocols.
- Monitored shipping metrics, reporting performance to senior management monthly.
- Led initiatives to reduce carbon footprint, achieving a 15% reduction in emissions.

SHIPPING ANALYST

Ocean Freight Experts

2014 - 2016

- Analyzed shipping data to identify cost-saving opportunities and inefficiencies.
- Prepared comprehensive reports on shipping performance for executive review.
- Assisted in the implementation of new shipping protocols, enhancing accuracy.
- Collaborated with the finance team to reconcile shipping invoices and budgets.
- Conducted market research to stay abreast of shipping trends and practices.
- Facilitated communication between shipping and customer service teams to improve response times.

CONTACT

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SKILLS

- Contract Negotiation
- Cost Reduction
- Data Analytics
- Team Leadership
- Compliance Management
- Process Improvement

LANGUAGES

- English
- Spanish
- French

EDUCATION

MASTER OF BUSINESS
ADMINISTRATION, LOGISTICS
MANAGEMENT, UNIVERSITY OF
CHICAGO

ACHIEVEMENTS

- Achieved a 99% compliance rate with safety regulations during audits.
- Recognized for excellence in operational management with a company award.
- Successfully led a project that reduced shipping delays by 40%.