



MICHAEL ANDERSON

Senior Sales Tax Consultant

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SUMMARY

Distinguished Sales Tax Consultant with extensive expertise in navigating complex tax regulations and ensuring compliance for diverse corporate entities. Demonstrates a profound understanding of sales tax laws and their implications on business operations, thereby enabling clients to optimize tax strategies and mitigate liabilities. Proven track record of advising multinational corporations on intricate tax matters, leveraging analytical skills to interpret legislative changes and their impact on financial positions.

WORK EXPERIENCE

Senior Sales Tax Consultant Global Tax Advisors, Inc.

Jan 2023 - Present

- Conducted in-depth sales tax audits across multiple jurisdictions, identifying discrepancies and recommending corrective actions.
- Developed and implemented tax compliance programs, reducing client exposure to audits by 30%.
- Provided expert guidance on sales tax implications of e-commerce transactions, resulting in a 15% reduction in liabilities.
- Collaborated with cross-functional teams to ensure alignment of tax strategies with business objectives.
- Trained junior consultants on best practices in sales tax compliance and reporting.
- Managed client accounts, delivering tailored solutions and maintaining a 95% client retention rate.

Sales Tax Analyst Tax Solutions Group

Jan 2020 - Dec 2022

- Assisted in the preparation of sales tax returns for over 100 clients, ensuring 100% compliance with local regulations.
 - Analyzed sales data to identify potential tax savings opportunities, contributing to an average of 20% savings for clients.
 - Performed risk assessments and developed strategies to mitigate tax exposure.
 - Researched and interpreted state and local tax laws to provide accurate advice to clients.
 - Facilitated client meetings to discuss sales tax trends and legislative updates.
 - Maintained accurate records and documentation to support audit readiness.
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EDUCATION

Master of Taxation, University of Southern California; Bachelor of Science in Accounting, University of Florida

Sep 2019 - Oct
2020

ADDITIONAL INFORMATION

- **Technical Skills:** Sales Tax Compliance, Tax Auditing, Regulatory Research, Client Relationship Management, Data Analysis, E-commerce Taxation
- **Awards/Activities:** Reduced client audit exposure by 30% through the implementation of comprehensive compliance programs.
- **Awards/Activities:** Received the 'Excellence in Tax Consulting' award for outstanding client service and tax savings realization.
- **Awards/Activities:** Authored a white paper on e-commerce sales tax strategies adopted by industry leaders.
- **Languages:** English, Spanish, French