



MICHAEL ANDERSON

Mortgage Banker

Results-oriented Retail Banker specializing in mortgage and housing finance, with a robust understanding of the real estate market and lending processes. Extensive experience in guiding clients through the mortgage application process, ensuring a seamless experience from application to closing. Proven ability to assess client financial situations and recommend suitable mortgage products tailored to their needs.

WORK EXPERIENCE

Mortgage Banker

2020-2023

Home Financing Solutions

- Guided clients through the mortgage application process, ensuring compliance with lending standards.
- Assessed client financial profiles to recommend appropriate mortgage products.
- Maintained relationships with real estate agents to facilitate smooth transactions.
- Conducted market analysis to stay informed on current trends and rates.
- Provided ongoing support to clients post-closing to ensure satisfaction.
- Achieved a 90% closing rate on mortgage applications.

Retail Banking Specialist

2019-2020

Neighborhood Bank

- Assisted customers with account management and financial product inquiries.
- Executed loan applications and performed credit evaluations for potential borrowers.
- Developed relationships with clients to understand their banking needs.
- Participated in community outreach programs to promote financial literacy.
- Maintained accurate records of client interactions and transactions.
- Recognized for achieving high customer satisfaction ratings and referrals.

ACHIEVEMENTS

- Ranked as a top mortgage banker for three consecutive years.
- Increased loan production by 40% through targeted client outreach.
- Successfully implemented a client referral program that boosted new business by 25%.

CONTACT

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EDUCATION

Bachelor of Arts in Finance

University of Texas

2011

SKILLS

- Mortgage Financing
- Client Assessment
- Real Estate Market Knowledge
- Compliance
- Relationship Management
- Market Analysis

LANGUAGES

- English
- Spanish
- French