



MICHAEL ANDERSON

Residential Real Estate Broker

Results-driven Real Estate Broker with a solid background in residential real estate and a commitment to client advocacy. With 9 years of experience, this professional excels in guiding first-time homebuyers through the buying process, ensuring a seamless and informed experience. Expert in local market trends and property valuation, utilizing comprehensive data analysis to provide clients with accurate pricing strategies.

WORK EXPERIENCE

Residential Real Estate Broker

2020-2023

Homeward Realty

- Guided over 150 first-time homebuyers through the purchasing process.
- Conducted market analyses to determine optimal pricing for listings.
- Negotiated purchase agreements, achieving favorable terms for clients.
- Organized community events to promote local real estate opportunities.
- Maintained a database of active listings and client inquiries.
- Provided ongoing support and resources to clients post-transaction.

Real Estate Assistant

2019-2020

Neighborhood Realty

- Assisted brokers in managing client relationships and property listings.
- Prepared marketing materials for property showings.
- Coordinated open houses and client meetings.
- Maintained communication with clients regarding property updates.
- Conducted property research to support listing efforts.
- Engaged in local networking events to build community connections.

ACHIEVEMENTS

- Recognized for excellence in client service by the local real estate association.
- Closed the highest number of transactions in the agency for two consecutive years.
- Achieved a 98% satisfaction rating from client feedback surveys.

CONTACT

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EDUCATION

Bachelor of Arts in Communications

University of North Carolina
2016-2020

SKILLS

- Residential Real Estate
- Client Advocacy
- Market Analysis
- Negotiation
- Community Engagement
- Data Analysis

LANGUAGES

- English
- Spanish
- French