



# MICHAEL ANDERSON

GLOBAL SOURCING DIRECTOR

## PROFILE

Accomplished Procurement Executive with a robust background in global sourcing and supply chain optimization, possessing over 12 years of experience in high-volume industries. Expertise lies in developing and executing sourcing strategies that align with corporate objectives while maximizing cost efficiency. Skilled negotiator with a strong ability to foster collaborative relationships with suppliers and internal stakeholders alike.

## EXPERIENCE

### GLOBAL SOURCING DIRECTOR

#### Tech Innovations Ltd

2016 - Present

- Directed global sourcing strategies resulting in a 30% reduction in supplier costs.
- Established key performance indicators to assess supplier performance and drive accountability.
- Collaborated with R&D to align sourcing strategies with product development timelines.
- Implemented e-procurement tools to streamline purchasing processes.
- Conducted training sessions on global sourcing best practices for the procurement team.
- Negotiated multi-year contracts with major suppliers, securing favorable terms and pricing.

### PROCUREMENT ANALYST

#### Dynamic Electronics Co.

2014 - 2016

- Analyzed procurement data to identify cost-saving opportunities across product lines.
- Assisted in the development of sourcing strategies for electronic components.
- Maintained supplier databases and ensured compliance with procurement policies.
- Coordinated with logistics to optimize supply chain processes.
- Developed reports for senior management on procurement performance metrics.
- Supported contract management processes, including renewals and amendments.

## CONTACT

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## SKILLS

- global sourcing
- supplier performance management
- e-procurement
- data analysis
- cross-functional collaboration
- contract management

## LANGUAGES

- English
- Spanish
- French

## EDUCATION

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION, SUPPLY CHAIN MANAGEMENT - OHIO STATE UNIVERSITY, 2011

## ACHIEVEMENTS

- Recognized for achieving a 40% reduction in procurement lead times through process improvements.
- Successfully managed a budget exceeding \$50 million with significant savings realized.
- Contributed to the company receiving the 'Best Procurement Practices' award in 2023.