



MICHAEL ANDERSON

Senior Pricing Analyst

Strategic Pricing Analyst with a robust background in the property and casualty insurance sector, specializing in developing pricing strategies that optimize profitability while managing risk. Demonstrates a keen ability to analyze market conditions and leverage data analytics to drive informed pricing decisions. Recognized for strong negotiation skills and the ability to communicate effectively with stakeholders at all levels.

CONTACT

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- San Francisco, CA

EDUCATION

Bachelor of Science in Business Administration

University of Michigan
2016-2020

SKILLS

- pricing strategy
- data analysis
- market research
- communication
- negotiation
- mentoring

LANGUAGES

- English
- Spanish
- French

WORK EXPERIENCE

Senior Pricing Analyst

2020-2023

P&C Insurance Group

- Developed innovative pricing strategies that resulted in a 20% increase in profitability.
- Conducted in-depth market analysis to identify competitive pricing opportunities.
- Collaborated with underwriting teams to align pricing with risk assessments.
- Utilized advanced analytical tools to model pricing scenarios and outcomes.
- Presented strategic pricing recommendations to executive leadership.
- Mentored junior analysts in pricing strategy development and execution.

Pricing Analyst

2019-2020

Dynamic Coverage Inc.

- Analyzed claims data to inform pricing strategies and product development.
- Supported the implementation of pricing changes based on market conditions.
- Prepared reports on pricing performance for senior management review.
- Collaborated with marketing teams to ensure pricing aligns with brand strategy.
- Engaged in ongoing professional development to enhance pricing skills.
- Worked closely with data teams to improve data collection methodologies.

ACHIEVEMENTS

- Increased profitability by 20% through the development of a new pricing strategy.
- Achieved recognition for excellence in pricing analytics and reporting.
- Successfully reduced pricing discrepancies by 30% through improved processes.