



Michael ANDERSON

INTERNATIONAL PLAYER SCOUT

Accomplished Player Recruitment Manager with a focus on international talent acquisition and a deep understanding of global sports markets. Extensive experience in negotiating contracts and managing relationships with international athletes and agents. Adept at utilizing data analytics to inform recruitment strategies and assess player potential across diverse leagues. Strong communicator with the ability to navigate cultural differences and foster a welcoming environment for international recruits.

CONTACT

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- San Francisco, CA

SKILLS

- international recruitment
- contract negotiation
- data analytics
- cultural competence
- market analysis
- relationship management

LANGUAGES

- English
- Spanish
- French

EDUCATION

**MASTER OF INTERNATIONAL SPORTS
MANAGEMENT, UNIVERSITY OF
LONDON**

ACHIEVEMENTS

- Successfully brought in 10 international players who significantly contributed to team success.
- Brought recognition to the organization by establishing partnerships with foreign sports academies.
- Enhanced global scouting capabilities, leading to a 25% increase in international talent acquisition.

WORK EXPERIENCE

INTERNATIONAL PLAYER SCOUT

Global Sports Federation

2020 - 2025

- Scouted and recruited international athletes from over 15 countries, enhancing team diversity.
- Negotiated contracts with international players, ensuring compliance with local regulations.
- Developed relationships with international sports agencies to facilitate player recruitment.
- Analyzed international player performance data to inform recruitment decisions.
- Traveled extensively to attend international competitions and evaluate talent firsthand.
- Presented recruitment findings to executive leadership, influencing strategic decisions.

TALENT ACQUISITION SPECIALIST

International Sports League

2015 - 2020

- Managed recruitment for international leagues, focusing on talent from Europe and Asia.
- Conducted market analysis to identify emerging talent pools in various regions.
- Collaborated with coaches to align recruitment strategies with team needs.
- Organized showcases for international talent to attract attention from local teams.
- Facilitated communication between players and coaching staff to ensure smooth integration.
- Utilized CRM systems to track recruitment progress and player interactions.