

MICHAEL ANDERSON

Talent Contract Manager

- San Francisco, CA
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Experienced Player Contract Advisor with a focus on talent management and strategic contract negotiations. Acclaimed for a results-oriented approach that prioritizes athlete development and long-term career success. Skilled in crafting contracts that enhance athlete value while meeting team requirements. Known for a collaborative style that fosters partnerships between athletes, agents, and organizations.

WORK EXPERIENCE

Talent Contract Manager | Sports Talent Agency

Jan 2022 – Present

- Managed contract negotiations for emerging sports talent
- Conducted talent assessments to inform contract proposals
- Collaborated with teams to align athlete goals with organizational needs
- Developed personalized contract strategies for clients
- Organized talent showcases to enhance athlete visibility
- Provided ongoing support throughout contract duration

Contract Coordinator | Sports Management Agency

Jul 2019 – Dec 2021

- Assisted in the preparation and review of athlete contracts
- Conducted market research to support contract negotiations
- Coordinated communication between athletes and management
- Maintained detailed records of contract negotiations
- Facilitated training sessions on contract rights
- Supported dispute resolution processes between athletes and teams

SKILLS

talent management

contract negotiation

market research

athlete advocacy

relationship building

strategic planning

EDUCATION

Bachelor of Arts in Sports Management

Los Angeles

University of California

ACHIEVEMENTS

- Successfully negotiated contracts that increased athlete visibility by 30%
- Awarded 'Rising Star' in Sports Management by Industry Magazine
- Developed a mentorship initiative for aspiring athletes

LANGUAGES

English

Spanish

French