



# MICHAEL ANDERSON

## Senior Strategy Consultant

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### SUMMARY

Distinguished Non-Profit Strategy Consultant with over a decade of experience in crafting innovative solutions for mission-driven organizations. Expertise lies in strategic planning, organizational development, and stakeholder engagement, ensuring alignment with core values and objectives. Proven track record in enhancing operational efficiency and driving impactful initiatives that resonate with diverse communities. Demonstrated ability to navigate complex challenges and foster collaborative environments.

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### WORK EXPERIENCE

#### Senior Strategy Consultant Global Impact Solutions

Jan 2023 - Present

- Developed comprehensive strategic plans for over 30 non-profit clients.
- Facilitated workshops to enhance stakeholder engagement and community involvement.
- Conducted in-depth organizational assessments to identify areas for improvement.
- Utilized data analytics tools to measure program effectiveness and ROI.
- Guided clients through successful grant applications, securing over \$5 million in funding.
- Established partnerships with key stakeholders to expand service reach and impact.

#### Program Director Community Builders Network

Jan 2020 - Dec 2022

- Led program development initiatives that increased participant engagement by 40%.
  - Managed a team of 15 staff members and volunteers to deliver community services.
  - Designed evaluation frameworks to assess program outcomes and effectiveness.
  - Coordinated fundraising events that raised over \$1 million annually.
  - Implemented training programs for staff to enhance service delivery.
  - Developed marketing strategies that improved community awareness by 50%.
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### EDUCATION

#### Master of Public Administration, Harvard University

Sep 2019 - Oct 2020

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### ADDITIONAL INFORMATION

- **Technical Skills:** Strategic Planning, Stakeholder Engagement, Data Analysis, Program Development, Fundraising, Organizational Development
- **Awards/Activities:** Recognized by the National Non-Profit Association for excellence in strategic consulting.
- **Awards/Activities:** Recipient of the Community Leadership Award for outstanding service contributions.
- **Awards/Activities:** Increased client retention rates by 30% through tailored consulting approaches.
- **Languages:** English, Spanish, French