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## SKILLS

- partnership development
- grant management
- stakeholder communication
- program evaluation
- data analysis
- training facilitation

## EDUCATION

**MASTER OF SOCIAL WORK, UNIVERSITY OF SOUTHERN CALIFORNIA**

## LANGUAGE

- English
- Spanish
- German

## ACHIEVEMENTS

- Secured the highest funding in the organization's history through strategic partnerships.
- Honored with the 'Outstanding Achievement Award' by the National Coalition of Non-Profits.
- Implemented a community feedback system that improved partnership engagement by 50%.

# Michael Anderson

## PARTNERSHIPS DEVELOPMENT LEAD

Dedicated Non-Profit Partnerships Manager with over 12 years of experience in forging impactful relationships aimed at elevating organizational missions. Demonstrates exceptional acumen in identifying and nurturing partnerships that drive resource mobilization and community engagement. Expertise encompasses grant management, stakeholder communication, and program evaluation. Recognized for fostering an inclusive approach to partnership development, ensuring diverse voices are represented in collaborative initiatives.

## EXPERIENCE

### PARTNERSHIPS DEVELOPMENT LEAD

Empowerment Alliance

2016 - Present

- Led initiatives that secured over \$4 million in partnership funding within three years.
- Developed a comprehensive partnership framework to guide collaboration efforts.
- Managed relationships with key stakeholders to ensure alignment with organizational goals.
- Conducted training sessions for staff on effective partnership engagement.
- Created evaluation tools to assess partnership outcomes and inform strategy.
- Organized stakeholder meetings to foster collaboration and share best practices.

### SENIOR PARTNERSHIP SPECIALIST

Visionary Collaboration Group

2014 - 2016

- Identified and engaged potential partners to support program initiatives.
- Collaborated with cross-functional teams to develop partnership proposals.
- Utilized data analysis to drive strategic decision-making and partnership optimization.
- Maintained comprehensive records of partnership interactions and outcomes.
- Facilitated community workshops to promote partnership initiatives.
- Prepared detailed reports on partnership performance for senior management.