



Michael ANDERSON

FUNDRAISING DEVELOPMENT MANAGER

Dedicated Non-Profit Fundraising Manager with extensive experience in building and maintaining relationships with donors and stakeholders. Proven ability to design and implement comprehensive fundraising strategies tailored to the unique needs of the organization. Expertise in grant writing, event planning, and community outreach, resulting in increased funding and community support. Strong organizational skills combined with a commitment to transparency and accountability in fundraising activities.

CONTACT

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- 🌐 www.michaelanderson.com
- 📍 San Francisco, CA

SKILLS

- Relationship management
- Grant writing
- Event planning
- Community outreach
- Communication
- Volunteer training

LANGUAGES

- English
- Spanish
- French

EDUCATION

**BACHELOR OF SCIENCE IN
COMMUNITY DEVELOPMENT,
UNIVERSITY OF SOCIAL SCIENCES**

ACHIEVEMENTS

- Increased funding by 80% through improved donor engagement strategies.
- Recognized for excellence in fundraising by local community leaders.
- Successfully developed a new donor program that attracted over 200 new contributors.

WORK EXPERIENCE

FUNDRAISING DEVELOPMENT MANAGER

Community Health Alliance

2020 - 2025

- Directed fundraising initiatives that generated over \$2 million in revenue during a five-year period.
- Established relationships with local businesses to create sponsorship opportunities.
- Developed comprehensive grant proposals that secured funding from multiple sources.
- Organized annual fundraising galas, increasing attendance and donations year-over-year.
- Implemented donor recognition programs that enhanced donor loyalty and engagement.
- Trained volunteers on effective fundraising strategies and donor engagement.

FUNDRAISING OFFICER

Environmental Protection Fund

2015 - 2020

- Executed fundraising campaigns that raised over \$750,000 annually.
- Collaborated with marketing teams to enhance visibility of fundraising efforts.
- Conducted donor appreciation events to strengthen relationships and encourage repeat giving.
- Maintained accurate records of donor interactions and contributions.
- Developed educational materials to inform donors about the organization's impact.
- Participated in community outreach initiatives to foster awareness and support.