



Michael ANDERSON

M AND A MANAGER - TECHNOLOGY SECTOR

Visionary M and A Manager specializing in technology sector transactions, with a comprehensive understanding of digital transformation and innovation. Proven expertise in identifying and executing strategic acquisitions that leverage emerging technologies to enhance competitive advantage. Strong negotiation skills and an ability to forge partnerships with industry leaders have resulted in successful deal closures and integration efforts.

CONTACT

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- 📍 San Francisco, CA

SKILLS

- Technology Mergers
- Strategic Acquisitions
- Market Analysis
- Data Analytics
- Negotiation
- Relationship Management

LANGUAGES

- English
- Spanish
- French

EDUCATION

**MASTER OF SCIENCE IN INFORMATION
TECHNOLOGY MANAGEMENT |
STANFORD UNIVERSITY**

ACHIEVEMENTS

- Successfully led a \$250 million acquisition of a tech startup, enhancing product offerings by 40%.
- Recognized as the top performer in M and A for two consecutive years.
- Increased team efficiency by implementing new project management tools that improved workflow.

WORK EXPERIENCE

M AND A MANAGER - TECHNOLOGY SECTOR

Tech Innovations LLC

2020 - 2025

- Directed technology-focused M and A transactions, enhancing the company's digital capabilities.
- Conducted comprehensive market analysis to identify potential acquisition targets in emerging tech.
- Developed strategic partnerships that facilitated successful integration and innovation.
- Leveraged data analytics to assess deal value and forecast post-merger performance.
- Collaborated with R&D teams to align acquisition strategies with technological advancements.
- Presented insights to C-suite executives, driving informed decision-making on acquisitions.

SENIOR ANALYST - M AND A

Digital Ventures Inc.

2015 - 2020

- Analyzed market dynamics to identify strategic acquisition opportunities within the tech landscape.
- Assisted in financial modeling and valuation assessments to support acquisition proposals.
- Coordinated due diligence efforts, ensuring thorough examination of target companies.
- Worked closely with legal teams to ensure compliance with regulatory requirements.
- Developed presentations for senior management, articulating the strategic importance of acquisitions.
- Maintained a database of potential acquisition targets for future reference.