

# MICHAEL ANDERSON

M and A Analyst

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Proficient M and A Associate with substantial experience in consumer goods and retail sectors. Over six years of experience in managing the financial and operational aspects of mergers and acquisitions. Expertise in market analysis, financial modeling, and strategic negotiations, aimed at enhancing business performance and shareholder value. Known for the ability to identify growth opportunities and develop strategies that align with corporate objectives.

## WORK EXPERIENCE

### M and A Analyst | Retail Capital Group

Jan 2022 – Present

- Conducted market analysis to identify acquisition opportunities in retail.
- Developed financial models to assess the viability of potential deals.
- Collaborated with marketing teams to align M and A strategies.
- Facilitated negotiations with stakeholders to secure favorable terms.
- Prepared reports and presentations for executive leadership.
- Tracked market trends to inform strategic decision-making.

### Financial Consultant | Consumer Insights Partners

Jul 2019 – Dec 2021

- Assisted in the valuation of consumer goods companies for acquisition.
- Researched market dynamics affecting potential transactions.
- Prepared comprehensive financial analyses for stakeholders.
- Collaborated with legal teams to ensure regulatory compliance.
- Analyzed sales data to identify growth opportunities.
- Engaged with clients to understand their strategic objectives.

## SKILLS

Consumer Goods M and A

Financial Modeling

Market Analysis

Strategic Negotiation

Client Engagement

Regulatory Compliance

## EDUCATION

### Bachelor of Business Administration

University of Florida

Marketing

## ACHIEVEMENTS

- Facilitated a \$100 million acquisition of a leading retail brand.
- Recognized for innovative approaches to market analysis and deal structuring.
- Improved financial analysis workflows, increasing efficiency by 20%.

## LANGUAGES

English

Spanish

French