



Michael ANDERSON

SENIOR PROCUREMENT SPECIALIST

Results-driven Lean Supply Chain Specialist with a strong focus on strategic sourcing and supplier relationship management. Demonstrated expertise in leveraging lean principles to enhance procurement processes and drive cost savings. Proven ability to analyze market trends and negotiate favorable contracts, resulting in significant reductions in procurement expenses. Skilled in fostering collaborative relationships with suppliers and internal stakeholders to ensure alignment with organizational objectives.

CONTACT

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SKILLS

- Strategic Sourcing
- Supplier Relationship Management
- Cost Reduction
- Data Analysis
- Lean Procurement
- Contract Negotiation

LANGUAGES

- English
- Spanish
- French

EDUCATION

**BACHELOR OF ARTS IN BUSINESS
ADMINISTRATION, UNIVERSITY OF
CALIFORNIA, 2016**

ACHIEVEMENTS

- Achieved a 98% supplier on-time delivery rate, exceeding performance targets.
- Realized annual savings of \$300,000 through strategic sourcing initiatives.
- Recognized as Supplier Excellence Award recipient for outstanding contributions.

WORK EXPERIENCE

SENIOR PROCUREMENT SPECIALIST

Global Procurement Partners

2020 - 2025

- Developed and implemented sourcing strategies that reduced costs by 25%.
- Managed supplier negotiations to secure favorable pricing and terms.
- Conducted market analysis to identify potential suppliers and assess capabilities.
- Collaborated with cross-functional teams to align procurement strategies with business goals.
- Utilized lean methodologies to streamline procurement processes and enhance efficiency.
- Monitored supplier performance to ensure compliance with quality standards.

SUPPLY CHAIN ANALYST

Logistics Excellence Co.

2015 - 2020

- Analyzed procurement data to identify cost-saving opportunities.
- Collaborated with suppliers to improve delivery performance and quality metrics.
- Implemented process improvements that enhanced procurement efficiency by 30%.
- Developed key performance indicators to monitor supplier effectiveness.
- Provided insights for strategic sourcing decisions that led to significant savings.
- Trained staff on lean principles and their application in procurement processes.