



Michael ANDERSON

LIFE AND HEALTH INSURANCE AGENT

Proficient insurance agent with a decade-long career specializing in life and health insurance products. Recognized for an unwavering commitment to client advocacy and delivering high-quality service. Proven ability to assess individual client needs and provide tailored insurance solutions that maximize benefits and minimize risks. Strong analytical skills enable thorough market analysis, leading to the development of competitive insurance offerings.

CONTACT

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- 🌐 www.michaelanderson.com
- 📍 San Francisco, CA

SKILLS

- Life Insurance
- Health Insurance
- Client Advocacy
- Market Analysis
- Negotiation
- Claims Management

LANGUAGES

- English
- Spanish
- French

EDUCATION

BACHELOR OF SCIENCE IN HEALTH SCIENCES, UNIVERSITY OF FLORIDA

ACHIEVEMENTS

- Achieved 'Top Performer' status for exceeding sales targets by 30%.
- Recognized for outstanding client reviews and feedback ratings.
- Increased community engagement through health awareness seminars.

WORK EXPERIENCE

LIFE AND HEALTH INSURANCE AGENT

HealthGuard Insurance Group

2020 - 2025

- Advised clients on life and health insurance options that best suit their needs.
- Conducted comprehensive health assessments to determine appropriate coverage.
- Utilized insurance software to track client interactions and policy details.
- Developed educational materials for clients on health insurance literacy.
- Participated in community health fairs to promote insurance options.
- Managed client claims, ensuring timely processing and satisfaction.

INSURANCE SALES AGENT

Secure Life Insurance Agency

2015 - 2020

- Facilitated the sale of life insurance products to individuals and families.
- Provided expert guidance on policy benefits and features to clients.
- Conducted follow-up consultations to ensure client satisfaction.
- Collaborated with underwriters to secure optimal policy terms.
- Engaged in regular training to stay updated on industry regulations.
- Established a network of referrals through exceptional service delivery.