



# MICHAEL ANDERSON

## IMPORT OPERATIONS MANAGER

### PROFILE

Dynamic Import Trade Executive with a robust background in global sourcing and trade compliance. Demonstrated proficiency in managing supply chains, negotiating contracts, and ensuring adherence to international trade laws. Expertise in analyzing market conditions and identifying cost-saving opportunities while maintaining quality standards. Proven track record of building and nurturing relationships with key stakeholders across various regions, facilitating smooth import operations.

### EXPERIENCE

#### IMPORT OPERATIONS MANAGER

##### International Trade Group

2016 - Present

- Oversaw import operations for a diverse range of consumer goods.
- Developed and implemented risk management strategies for import processes.
- Negotiated freight contracts, achieving a 10% cost reduction.
- Trained staff on compliance with international trade regulations.
- Utilized trade management software to streamline documentation processes.
- Collaborated with suppliers to improve lead times and delivery accuracy.

#### TRADE COMPLIANCE ANALYST

##### Global Commerce Solutions

2014 - 2016

- Conducted audits of import transactions to ensure compliance with regulations.
- Developed training materials for staff on customs regulations and procedures.
- Analyzed import data to identify trends and areas for improvement.
- Maintained relationships with customs officials to facilitate smooth operations.
- Assisted in the resolution of customs disputes and issues.
- Participated in cross-functional teams to enhance import efficiency.

### CONTACT

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### SKILLS

- global sourcing
- trade compliance
- risk management
- market analysis
- stakeholder engagement
- process improvement

### LANGUAGES

- English
- Spanish
- French

### EDUCATION

BACHELOR OF ARTS IN INTERNATIONAL RELATIONS, STATE UNIVERSITY, 2016

### ACHIEVEMENTS

- Reduced compliance-related discrepancies by 40% through training initiatives.
- Received commendation for exceptional performance in trade audits.
- Implemented a new compliance tracking system that improved reporting accuracy.