MICHAEL
ANDERSON

Commercial Horticulture Manager

- San Francisco, CA
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A strategic horticulture development specialist with expertise in commercial horticulture and business operations. Over nine years of experience in managing large-scale horticultural projects, optimizing production processes, and ensuring alignment with market demands. Skilled in financial analysis, supply chain management, and stakeholder engagement. Proven ability to drive business growth through innovative horticultural practices and effective resource management.

WORK EXPERIENCE

Commercial Horticulture Manager | AgriCorp Solutions   Jan 2022 – Present

- Managed commercial horticultural operations with a focus on profitability.
- Implemented cost-saving measures and optimized production workflows.
- Analyzed market trends to inform planting and production decisions.
- Negotiated contracts with suppliers and distributors to secure favorable terms.
- Developed and monitored budgets for horticultural projects.
- Led a team of horticulturists in achieving operational goals.

Production Supervisor | Greenfield Farms   Jul 2019 – Dec 2021

- Oversaw daily operations of horticultural production teams.
- Ensured compliance with safety and quality standards.
- Trained staff on best practices for crop management.
- Monitored production metrics to identify areas for improvement.
- Collaborated with marketing teams to align product offerings with consumer demand.
- Managed inventory and supply chain logistics for efficiency.

SKILLS

commercial horticulture   business operations   financial analysis   resource management   supply chain optimization

stakeholder engagement

EDUCATION

MBA in Agribusiness   2015; Bachelor's Degree in Horticulture
Business University

ACHIEVEMENTS

- Increased profit margins by 35% through operational improvements.
- Successfully launched three new product lines in the market.
- Awarded 'Manager of the Year' for outstanding performance in horticultural management.

LANGUAGES

English   Spanish   French