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SKILLS

- Client Education
- Policy Sales
- Technology Utilization
- Compliance
- Relationship Building
- Community Outreach

EDUCATION

ASSOCIATE DEGREE IN HEALTH SCIENCES, CITY COLLEGE, 2016

LANGUAGE

- English
- Spanish
- German

ACHIEVEMENTS

- Increased client satisfaction scores by 25% through personalized service.
- Achieved 'Agent of the Month' for four consecutive months.
- Implemented a client feedback program that improved service quality.

Michael Anderson

HEALTH INSURANCE SALES CONSULTANT

Dedicated Health Insurance Agent with a strong commitment to improving client health outcomes through personalized insurance solutions. Extensive experience in policy sales and client education, ensuring clients are well-informed about their coverage options. Proficient in utilizing technology to enhance the client experience and streamline operations. Recognized for a customer-centric approach, fostering long-lasting relationships built on trust and transparency.

EXPERIENCE

HEALTH INSURANCE SALES CONSULTANT

WellCare Insurance Services

2016 - Present

- Assessed client needs through detailed consultations to offer tailored insurance solutions.
- Conducted educational workshops to enhance client understanding of health insurance.
- Utilized digital tools to manage client portfolios and track interactions.
- Maintained compliance with industry regulations and company policies.
- Achieved recognition for exceptional service delivery and client engagement.
- Participated in community outreach programs to promote health awareness.

INSURANCE AGENT

HealthyChoice Insurance Agency

2014 - 2016

- Developed marketing strategies to attract new clients and retain existing ones.
- Maintained detailed records of client interactions to ensure personalized service.
- Conducted regular follow-ups with clients to assess satisfaction and needs.
- Utilized client feedback to refine service offerings and improve satisfaction.
- Achieved a 20% increase in client referrals through exceptional service.
- Recognized for outstanding contributions to team goals and objectives.