



MICHAEL ANDERSON

Health Insurance Specialist

Dynamic General Insurance Agent with a focus on health and life insurance, demonstrating a strong commitment to client education and satisfaction. Expertise in assessing client health needs and recommending appropriate insurance products that align with their financial goals. Strong communication skills utilized to explain complex insurance concepts clearly and effectively. Proven track record of fostering strong relationships with clients and ensuring their long-term satisfaction.

CONTACT

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- San Francisco, CA

EDUCATION

Bachelor of Arts in Health Sciences

University of North Carolina
2016-2020

SKILLS

- Client Education
- Health Insurance
- Life Insurance
- Financial Planning
- Relationship Management
- Policy Analysis

LANGUAGES

- English
- Spanish
- French

WORK EXPERIENCE

Health Insurance Specialist

2020-2023

WellCare Insurance

- Provided personalized consultations for health insurance options.
- Educated clients on policy benefits and health coverage.
- Assisted clients with enrollment processes and documentation.
- Maintained updated knowledge of health care regulations.
- Managed client accounts to ensure ongoing satisfaction.
- Conducted workshops to promote health insurance literacy.

Life Insurance Advisor

2019-2020

Secure Future Insurance

- Analyzed clients' financial situations to recommend life insurance products.
- Developed tailored insurance plans to meet client needs.
- Educated clients on the importance of life insurance and financial planning.
- Facilitated claims and benefit processes to ensure client satisfaction.
- Maintained relationships with clients to ensure policy renewals.
- Participated in community events to promote life insurance awareness.

ACHIEVEMENTS

- Recognized for achieving a 98% client retention rate over three years.
- Awarded 'Top Performer' in sales for two consecutive years.
- Successfully implemented a client feedback program that improved service ratings.