



# MICHAEL ANDERSON

## FUNDRAISING MANAGER

### CONTACT

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- San Francisco, CA

### SKILLS

- fundraising strategy
- grant writing
- donor engagement
- campaign management
- compliance
- analytics

### LANGUAGES

- English
- Spanish
- French

### EDUCATION

**BACHELOR OF SCIENCE IN HEALTH  
ADMINISTRATION, STATE UNIVERSITY**

### ACHIEVEMENTS

- Secured a \$2 million federal grant for health outreach programs.
- Increased fundraising revenue by 40% over two years through targeted campaigns.
- Recognized for excellence in donor stewardship by industry peers.

### PROFILE

Accomplished Fundraising Officer with a robust history of developing and implementing innovative fundraising strategies in the healthcare sector. Possesses a unique ability to engage diverse donor bases and secure funding through compelling storytelling and relationship building. Demonstrated success in managing multi-million dollar campaigns, leading to significant enhancements in healthcare services. Expertise in grant writing and compliance, ensuring alignment with funding requirements.

### EXPERIENCE

#### FUNDRAISING MANAGER

##### Health First Foundation

*2016 - Present*

- Led a successful capital campaign that raised over \$5 million for new medical facilities.
- Developed strategic partnerships with local businesses to enhance community fundraising.
- Implemented donor recognition programs that increased donor loyalty.
- Conducted training sessions for staff on effective fundraising techniques.
- Utilized fundraising software to analyze donor data and improve engagement.
- Managed grant applications and ensured compliance with funding requirements.

#### DONOR RELATIONS SPECIALIST

##### City Health Services

*2014 - 2016*

- Engaged with major donors to secure funding for public health initiatives.
- Crafted compelling grant proposals that resulted in funding from state and federal agencies.
- Organized community outreach events to raise awareness and funds.
- Maintained detailed records of donor interactions and contributions.
- Analyzed fundraising data to inform strategy adjustments.
- Collaborated with healthcare professionals to align fundraising with community needs.