



MICHAEL ANDERSON

Pharmaceutical Export Manager

Proficient Export Trade Executive with a solid foundation in pharmaceutical exports, bringing over 11 years of experience in managing international trade operations. Expertise in regulatory compliance, market access strategies, and the establishment of distribution channels in foreign markets. Proven ability to coordinate with regulatory authorities and stakeholders to ensure adherence to stringent pharmaceutical regulations.

CONTACT

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- San Francisco, CA

EDUCATION

Master of Science in Pharmaceutical Sciences

University of Health
2010

SKILLS

- Regulatory compliance
- Market access
- Logistics management
- Quality assurance
- Stakeholder engagement
- Training

LANGUAGES

- English
- Spanish
- French

WORK EXPERIENCE

Pharmaceutical Export Manager

2020-2023

Health Products Export Co.

- Directed export operations for pharmaceutical products, ensuring compliance with international regulations.
- Developed and maintained relationships with overseas distributors and regulatory bodies.
- Coordinated logistics and supply chain activities to ensure timely delivery of products.
- Implemented quality control measures to maintain product integrity during export.
- Conducted market assessments to identify opportunities for growth in new regions.
- Trained staff on regulatory compliance and export documentation requirements.

Regulatory Affairs Specialist

2019-2020

Global Pharma Solutions

- Ensured compliance with regulatory requirements for pharmaceutical exports.
- Assisted in the preparation of regulatory submissions for international markets.
- Monitored changes in regulations and provided updates to the export team.
- Collaborated with R&D to ensure product compliance prior to export.
- Conducted training sessions on regulatory changes affecting export operations.
- Participated in audits to ensure adherence to quality standards.

ACHIEVEMENTS

- Increased export volume by 40% through strategic market access initiatives.
- Recognized for excellence in regulatory compliance by the International Pharma Association.
- Successfully led a project to streamline export documentation processes, reducing processing time by 30%.