



Michael ANDERSON

DONOR RELATIONS MANAGER

Innovative Donor Relations Manager with a deep commitment to social justice and community empowerment. Experienced in forging alliances with diverse stakeholders to advance philanthropy that addresses systemic inequalities. Exhibits a profound understanding of community needs and the socio-economic factors influencing donor behavior. Skilled in developing and executing inclusive fundraising strategies that resonate with underrepresented communities.

CONTACT

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- 📍 San Francisco, CA

SKILLS

- Social Justice Advocacy
- Community Engagement
- Fundraising Strategy
- Partnership Development
- Training and Education
- Evaluation

LANGUAGES

- English
- Spanish
- French

EDUCATION

BACHELOR OF ARTS IN SOCIAL JUSTICE STUDIES, UNIVERSITY OF COMMUNITY DEVELOPMENT

ACHIEVEMENTS

- Increased donor participation from marginalized communities by 60% through targeted outreach.
- Recipient of the Social Justice Leadership Award for outstanding contributions to community philanthropy.
- Secured funding for community empowerment programs, enhancing local initiatives.

WORK EXPERIENCE

DONOR RELATIONS MANAGER

Equity for All Foundation

2020 - 2025

- Designed and implemented inclusive fundraising strategies that increased contributions from underrepresented groups by 45%.
- Facilitated community forums to gather input on fundraising initiatives, ensuring alignment with community needs.
- Developed partnerships with grassroots organizations to enhance outreach and engagement efforts.
- Utilized social media platforms to amplify donor stories and experiences, fostering a sense of community.
- Trained volunteers on best practices in donor engagement and relationship management.
- Monitored and evaluated the effectiveness of fundraising campaigns, adjusting strategies as needed.

COMMUNITY OUTREACH SPECIALIST

Social Change Network

2015 - 2020

- Engaged with community leaders to identify philanthropic needs and opportunities for collaboration.
- Coordinated events that raised awareness of social justice issues, attracting diverse participants.
- Developed educational materials to inform the community about the impact of philanthropy on local issues.
- Facilitated training sessions for community members on fundraising and donor engagement.
- Collaborated with local media to highlight success stories and promote initiatives.
- Prepared reports detailing community impact and donor contributions for stakeholders.