



MICHAEL ANDERSON

Director of Land Management

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SUMMARY

Accomplished Director of Land Administration with an extensive portfolio in land acquisition and management, demonstrating a profound understanding of regulatory frameworks and compliance standards. Proven track record in negotiating complex land agreements and leading multidisciplinary teams to achieve organizational goals. Adept at leveraging advanced geographic information systems (GIS) for optimal land use planning and analysis.

WORK EXPERIENCE

Director of Land Management LandCorp Solutions

Jan 2023 - Present

- Directed land acquisition strategies resulting in a 30% reduction in project timelines.
- Implemented GIS technology to optimize land use assessments and site selection processes.
- Negotiated over \$50 million in land agreements, enhancing company portfolio.
- Collaborated with legal teams to ensure compliance with local and federal regulations.
- Established training programs for junior land administrators, improving team performance.
- Developed relationships with local governments to streamline permitting processes.

Senior Land Analyst Global Land Consultants

Jan 2020 - Dec 2022

- Analyzed land use patterns to inform strategic planning for urban development.
 - Conducted feasibility studies that led to a 25% increase in project approvals.
 - Utilized advanced data modeling techniques to predict land market trends.
 - Provided expert advice on land valuation and investment opportunities.
 - Prepared comprehensive reports for senior management on land acquisition opportunities.
 - Coordinated with environmental specialists to assess land suitability for development.
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EDUCATION

Master of Science in Urban Planning, University of California, Berkeley

Sep 2019 - Oct 2020

ADDITIONAL INFORMATION

- **Technical Skills:** land acquisition, GIS, regulatory compliance, negotiation, project management, stakeholder engagement
- **Awards/Activities:** Awarded 'Best Land Management Strategy' by the National Land Association in 2020.
- **Awards/Activities:** Successfully led a project that generated \$10 million in cost savings through strategic land negotiations.
- **Awards/Activities:** Recognized for outstanding leadership in a company-wide land optimization initiative.
- **Languages:** English, Spanish, French