



# MICHAEL ANDERSON

## DENTAL CARE CONSULTANT

### CONTACT

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-  San Francisco, CA

### SKILLS

- Practice Management
- Strategic Planning
- Marketing
- Team Leadership
- Data Analysis
- Compliance

### LANGUAGES

- English
- Spanish
- French

### EDUCATION

**MASTER OF BUSINESS ADMINISTRATION (MBA), HEALTHCARE MANAGEMENT, STATE UNIVERSITY**

### ACHIEVEMENTS

- Increased practice revenue by \$500,000 through effective operational strategies.
- Achieved 'Best Dental Practice' award in the local community for two consecutive years.
- Successfully mentored junior staff, resulting in two promotions within the team.

### PROFILE

Results-driven Dental Care Consultant with a strong focus on practice management and strategic growth. With over 8 years of experience in the dental industry, I have developed a rich understanding of both clinical and administrative aspects of dental practices. My career began as a practice manager, where I honed my skills in operations, budgeting, and team leadership.

### EXPERIENCE

#### DENTAL CARE CONSULTANT

##### NextGen Dental Solutions

*2016 - Present*

- Partnered with over 20 dental practices to enhance operational workflows and profitability.
- Implemented new marketing campaigns that increased patient acquisition by 50% within one year.
- Conducted staff training sessions that improved service delivery time by 25%.
- Analyzed key performance indicators to identify trends and recommend actionable changes.
- Developed comprehensive business plans for startup dental practices.
- Facilitated team-building workshops to enhance communication and collaboration among staff.

#### PRACTICE MANAGER

##### Healthy Smiles Family Dentistry

*2014 - 2016*

- Oversaw daily operations of a busy dental practice serving over 3,000 patients annually.
- Managed a team of 15 staff members, fostering a positive work environment.
- Streamlined billing processes, reducing accounts receivable by 20%.
- Coordinated patient care initiatives that improved overall patient satisfaction scores.
- Maintained compliance with all regulatory requirements and standards.
- Implemented electronic health record systems, improving patient data accessibility.