



# Michael ANDERSON

## PROCUREMENT DIRECTOR

Results-oriented Defense Procurement Officer with a proven history of enhancing procurement processes and achieving operational excellence within the defense industry. Demonstrates extensive experience in managing complex contracts and fostering productive relationships with suppliers and stakeholders. Adept at implementing innovative procurement solutions that align with organizational goals and drive cost savings. Skilled in conducting thorough market analyses and negotiating favorable terms to optimize procurement outcomes.

### CONTACT

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### SKILLS

- procurement processes
- supplier evaluation
- contract negotiation
- data analytics
- compliance frameworks
- fiscal management

### LANGUAGES

- English
- Spanish
- French

### EDUCATION

**BACHELOR OF ARTS IN BUSINESS  
ADMINISTRATION, PROCUREMENT,  
UNIVERSITY OF SOUTHERN  
CALIFORNIA**

### ACHIEVEMENTS

- Achieved 'Excellence in Procurement' award for innovative sourcing strategies.
- Successfully implemented a procurement system that reduced processing time by 25%.
- Recognized for leadership in cross-functional procurement initiatives.

### WORK EXPERIENCE

#### PROCUREMENT DIRECTOR

Hewlett Packard Enterprise

2020 - 2025

- Oversaw procurement operations for defense technology contracts valued at over \$300 million.
- Implemented strategic sourcing initiatives that improved supplier performance by 40%.
- Led cross-departmental teams to align procurement strategies with business objectives.
- Negotiated high-stakes contracts with government agencies and defense contractors.
- Developed compliance frameworks for procurement activities.
- Monitored procurement budget and expenditures to ensure fiscal responsibility.

#### PROCUREMENT OFFICER

L3Harris Technologies

2015 - 2020

- Managed procurement processes for defense communication systems.
- Conducted supplier evaluations to ensure quality and compliance.
- Collaborated with engineering teams to define procurement requirements.
- Utilized data analytics to inform procurement decisions and strategies.
- Prepared procurement reports for executive leadership.
- Facilitated contract negotiations to optimize terms and conditions.