

# MICHAEL ANDERSON

International Trade Consultant

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A strategic Dairy Science Consultant with a focus on international dairy trade and market access. With over 7 years of experience in global dairy markets, this professional has developed expertise in navigating complex trade regulations and enhancing export opportunities for dairy producers. Proven ability to analyze international market trends and provide strategic recommendations to clients.

## WORK EXPERIENCE

### International Trade Consultant | Global Dairy Advisors

Jan 2022 – Present

- Advised dairy producers on international market opportunities.
- Analyzed trade regulations impacting dairy exports.
- Developed strategies to enhance market access for clients.
- Facilitated partnerships between producers and international buyers.
- Conducted market research to identify emerging trends.
- Provided training on compliance with international trade regulations.

### Market Access Specialist | Dairy Export Council

Jul 2019 – Dec 2021

- Monitored global market trends affecting dairy exports.
- Developed reports on trade policies and their implications.
- Collaborated with government agencies on trade negotiations.
- Provided insights on regulatory compliance for exporters.
- Conducted workshops on international trade practices.
- Advocated for dairy interests in trade policy discussions.

## SKILLS

International trade

Market analysis

Trade regulations

Stakeholder engagement

Strategic planning

Advocacy

## EDUCATION

### Bachelor of Arts in International Relations

2015 – 2019

University of Washington

## ACHIEVEMENTS

- Increased export opportunities for clients by 30% through strategic consulting.
- Contributed to successful trade negotiations that benefited dairy producers.
- Recognized for excellence in market access initiatives within the dairy industry.

## LANGUAGES

English

Spanish

French