



MICHAEL ANDERSON

Senior Dairy Operations Manager

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SUMMARY

An accomplished Dairy Cooperative Manager with over 15 years of experience in dairy production and cooperative management. Proven expertise in optimizing operational efficiency, enhancing member services, and implementing sustainable farming practices. A strategic thinker with a strong ability to foster relationships with stakeholders, including farmers, suppliers, and regulatory bodies. Possesses a comprehensive understanding of dairy industry trends, market analysis, and financial management.

WORK EXPERIENCE

Senior Dairy Operations Manager Green Valley Dairy Cooperative

Jan 2023 - Present

- Oversaw daily operations of dairy production, ensuring compliance with safety regulations.
- Implemented a quality assurance program that reduced product recalls by 30%.
- Managed a team of 50+ employees, enhancing productivity through training and development.
- Negotiated contracts with suppliers, achieving a 15% reduction in costs.
- Developed and executed marketing strategies that increased member enrollment by 25%.
- Conducted regular financial analyses to guide strategic decision-making.

Dairy Production Supervisor Sunny Meadows Dairy

Jan 2020 - Dec 2022

- Supervised milk production processes, ensuring adherence to quality standards.
 - Coordinated logistics for product distribution, optimizing delivery routes.
 - Analyzed production data to identify areas for efficiency improvements.
 - Trained new staff on operational protocols and safety measures.
 - Collaborated with veterinarians to maintain herd health and productivity.
 - Implemented waste reduction initiatives that saved the company \$50,000 annually.
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EDUCATION

Master of Business Administration in Agricultural Management, University of Wisconsin-Madison

Sep 2019 - Oct 2020

ADDITIONAL INFORMATION

- **Technical Skills:** Dairy Production, Cooperative Management, Financial Analysis, Team Leadership, Quality Assurance, Strategic Planning
- **Awards/Activities:** Led the cooperative to achieve a 40% increase in profitability over five years.
- **Awards/Activities:** Received the National Dairy Cooperative Excellence Award in 2022.
- **Awards/Activities:** Successfully launched a community outreach program that improved local farmer engagement.
- **Languages:** English, Spanish, French