



MICHAEL ANDERSON

Senior Corporate Development Analyst

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SUMMARY

Dynamic Corporate Development Manager with over 10 years of experience in strategic planning and execution, specializing in mergers and acquisitions. Proven ability to lead cross-functional teams and drive initiatives that enhance organizational growth and profitability. Expertise in market analysis, negotiation tactics, and financial modeling, resulting in successful integrations and stakeholder satisfaction.

WORK EXPERIENCE

Senior Corporate Development Analyst Global Tech Solutions

Jan 2023 - Present

- Conducted comprehensive market assessments to identify acquisition targets.
- Developed financial models to support valuation and investment decisions.
- Collaborated with legal teams to negotiate and structure deals.
- Presented findings and recommendations to executive leadership.
- Led due diligence processes to mitigate risks associated with acquisitions.
- Monitored industry trends to inform strategic planning and investment strategies.

Corporate Development Associate Innovate Corp

Jan 2020 - Dec 2022

- Assisted in the identification and evaluation of potential partnerships.
 - Performed detailed financial analysis to assess project viability.
 - Engaged with external stakeholders to negotiate terms and conditions.
 - Supported the integration of new businesses into existing operations.
 - Prepared detailed reports for senior management on acquisition performance.
 - Facilitated workshops to align corporate strategy with business development goals.
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EDUCATION

Master of Business Administration, Harvard Business School

Sep 2019 - Oct 2020

ADDITIONAL INFORMATION

- **Technical Skills:** Mergers and Acquisitions, Financial Modeling, Market Analysis, Strategic Planning, Negotiation, Project Management
- **Awards/Activities:** Successfully led a \$200M acquisition that increased market share by 15%.
- **Awards/Activities:** Recognized as Employee of the Year for outstanding performance in deal execution.
- **Awards/Activities:** Implemented a new strategic framework that improved project delivery timelines by 30%.
- **Languages:** English, Spanish, French