

MICHAEL ANDERSON

International Fisheries Trade Manager

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Accomplished Commercial Fisheries Manager with a focus on international fisheries trade and sustainable development, bringing over 10 years of experience in managing fisheries operations and compliance with international regulations. Expertise in market analysis, trade negotiations, and sustainable fisheries practices. Proven ability to develop and implement strategies that enhance the competitiveness of fisheries products in the global marketplace.

WORK EXPERIENCE

International Fisheries Trade Manager | Global Seafood Traders

Jan 2022 – Present

- Managed international trade operations for seafood products, ensuring compliance with regulations.
- Conducted market research to identify opportunities for growth in global markets.
- Negotiated contracts with international suppliers and buyers.
- Developed marketing strategies to promote sustainable seafood.
- Collaborated with NGOs to enhance sustainability practices in fisheries.
- Monitored trade policies and regulations affecting seafood import/export.

Fisheries Compliance Officer | International Fisheries Organization

Jul 2019 – Dec 2021

- Ensured compliance with international fisheries regulations and standards.
- Conducted audits and assessments of fishing operations.
- Engaged with stakeholders to promote understanding of compliance requirements.
- Prepared reports on compliance issues and recommendations for improvement.
- Participated in international forums to discuss fisheries sustainability.
- Provided training and resources to fisheries operators on compliance.

SKILLS

International trade

Market analysis

Negotiation

Compliance management

Sustainable development

Stakeholder engagement

EDUCATION

Master of Science in International Development

2015 – 2019

University of London

ACHIEVEMENTS

- Increased export revenue by 35% through strategic market positioning.
- Awarded the International Seafood Trade Excellence Award for outstanding contributions.
- Developed partnerships with international organizations to promote sustainable fishing.

LANGUAGES

English

Spanish

French