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## SKILLS

- Chartering Negotiation
- Regulatory Compliance
- Fleet Performance
- Market Analysis
- Communication Skills
- Problem Solving

## EDUCATION

**BACHELOR OF BUSINESS  
ADMINISTRATION IN MARITIME  
LOGISTICS, UNIVERSITY OF MIAMI**

## LANGUAGE

- English
- Spanish
- German

## ACHIEVEMENTS

- Successfully reduced operational costs by 15% through effective negotiation.
- Recognized as 'Top Performer' for outstanding contributions in 2020.
- Implemented a new compliance tracking system that improved audit readiness by 50%.

# Michael Anderson

## CHARTERING MANAGER

Experienced Chartering Manager with over 9 years of expertise in the international shipping industry, focusing on bulk carriers and logistics. Recognized for exceptional problem-solving capabilities and the ability to navigate complex regulatory environments. Proven track record in managing charter negotiations and optimizing fleet performance to meet client expectations. Strong communication skills, enabling effective collaboration with diverse teams and stakeholders.

## EXPERIENCE

### CHARTERING MANAGER

International Bulk Carriers

2016 - Present

- Oversaw chartering operations for a fleet of bulk carriers, managing contracts worth \$40 million annually.
- Negotiated charter terms with a focus on maximizing profitability and minimizing risk.
- Conducted market research to identify opportunities for fleet expansion.
- Collaborated with operations teams to ensure timely delivery of cargo.
- Prepared and submitted regulatory documentation to ensure compliance.
- Monitored vessel performance and implemented corrective actions as necessary.

### CHARTERING OFFICER

Global Bulk Logistics

2014 - 2016

- Assisted in managing chartering operations for a fleet of 20 vessels.
- Supported negotiations with shipowners to secure favorable charter agreements.
- Conducted analysis of market trends to inform strategic decisions.
- Coordinated logistics to ensure efficient vessel schedules.
- Prepared performance reports for management review.
- Participated in training sessions to enhance compliance knowledge.