



Michael ANDERSON

CHARTERING OPERATIONS MANAGER

Innovative Chartering Manager with a strong background in the container shipping industry, utilizing over 10 years of experience to drive business growth and enhance operational efficiencies. Expertise in developing and executing strategic chartering plans tailored to market dynamics and customer needs. Proven ability to leverage technology and data analytics to inform decision-making and optimize fleet performance.

CONTACT

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SKILLS

- Strategic Planning
- Data Analytics
- Relationship Management
- Contract Negotiation
- Fleet Optimization
- Performance Reporting

LANGUAGES

- English
- Spanish
- French

EDUCATION

**BACHELOR OF SCIENCE IN LOGISTICS
AND SUPPLY CHAIN MANAGEMENT,
UNIVERSITY OF CALIFORNIA**

ACHIEVEMENTS

- Increased overall fleet utilization by 20% through optimized scheduling.
- Received the 'Best Team Award' for outstanding performance in 2021.
- Implemented a new chartering software that improved operational efficiency by 30%.

WORK EXPERIENCE

CHARTERING OPERATIONS MANAGER

Container Shipping Corp.

2020 - 2025

- Managed chartering operations for a fleet of 30 container vessels.
- Developed strategic chartering plans that increased market share by 15%.
- Utilized data analytics tools to monitor vessel performance and optimize scheduling.
- Negotiated favorable contracts with freight forwarders and shipping lines.
- Collaborated with marketing teams to align services with customer needs.
- Prepared and presented performance reports to executive management.

CHARTERING SPECIALIST

Global Container Services

2015 - 2020

- Supported chartering operations for a diverse fleet of container ships.
- Assisted in negotiations with shipping lines, ensuring competitive rates.
- Monitored market trends to inform chartering strategies.
- Prepared detailed reports on chartering activities for management review.
- Collaborated with logistics teams to ensure timely vessel deployment.
- Participated in industry trade shows to enhance company visibility.