



Michael ANDERSON

CHARTERING MANAGER

Accomplished Chartering Executive with a robust background in international shipping and logistics, boasting over 8 years of experience in chartering management. Expertise in negotiating complex contracts and managing stakeholder relationships to ensure mutual benefit. Demonstrated ability to leverage data analytics to optimize fleet performance and enhance operational efficiency. Skilled at leading cross-functional teams in a dynamic environment, fostering collaboration and driving results.

CONTACT

- 📞 (555) 234-5678
- ✉️ michael.anderson@email.com
- 🌐 www.michaelanderson.com
- 📍 San Francisco, CA

SKILLS

- contract negotiation
- data analytics
- operational performance
- team collaboration
- stakeholder engagement
- customer service

LANGUAGES

- English
- Spanish
- French

EDUCATION

**BACHELOR OF ARTS IN LOGISTICS
MANAGEMENT, UNIVERSITY OF
GEORGIA**

ACHIEVEMENTS

- Improved chartering process efficiency by 20%, reducing turnaround times.
- Received 'Employee of the Year' award for outstanding performance in 2021.
- Successfully onboarded 10 new clients within the first year of management.

WORK EXPERIENCE

CHARTERING MANAGER

Apex Maritime Services

2020 - 2025

- Oversaw chartering operations for a fleet of 20 vessels, enhancing operational performance.
- Negotiated contracts with an average value of \$5 million per agreement.
- Utilized data analytics to monitor fleet performance and optimize scheduling.
- Developed and implemented training programs for chartering staff.
- Collaborated with sales and marketing teams to align strategies and objectives.
- Facilitated communication with clients to ensure satisfaction and retention.

CHARTERING ASSISTANT

Coastal Logistics

2015 - 2020

- Supported chartering operations by preparing documentation and reports.
- Conducted market research to identify potential charter opportunities.
- Maintained accurate records of charter transactions and agreements.
- Assisted in the negotiation process, contributing to favorable terms.
- Coordinated communication between clients and the chartering team.
- Participated in team meetings to discuss chartering strategies and objectives.