



MICHAEL ANDERSON

CHARTERING OPERATIONS MANAGER

CONTACT

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-  San Francisco, CA

SKILLS

- logistics management
- data analysis
- team leadership
- client relations
- contract management
- strategic execution

LANGUAGES

- English
- Spanish
- French

EDUCATION

BACHELOR OF SCIENCE IN MARITIME STUDIES, CALIFORNIA STATE UNIVERSITY

ACHIEVEMENTS

- Increased client satisfaction ratings by 30% through improved service delivery.
- Recognized for outstanding performance in achieving chartering targets in 2019.
- Successfully reduced operational costs by 10% through process optimization initiatives.

PROFILE

Proficient Chartering Executive with a robust background in maritime logistics and operations management, bringing over 10 years of experience in optimizing chartering processes to enhance profitability. Demonstrated expertise in developing and executing strategic plans that align with corporate objectives while fostering client relationships. Skilled in utilizing data-driven insights to inform chartering strategies and improve fleet management.

EXPERIENCE

CHARTERING OPERATIONS MANAGER

Oceanic Freight Services

2016 - Present

- Oversaw the chartering operations for a fleet of 30 vessels, maximizing operational efficiency.
- Developed and implemented strategic chartering plans that increased revenue by 25%.
- Negotiated long-term contracts with clients, ensuring sustainable business relationships.
- Led a team of chartering professionals, enhancing team performance through targeted training.
- Utilized advanced analytics tools to monitor market trends and inform decision-making.
- Coordinated with logistics and operations teams to streamline the chartering process.

CHARTERING COORDINATOR

Blue Wave Shipping

2014 - 2016

- Supported the chartering team in daily operations, ensuring timely execution of contracts.
- Conducted market research to identify potential clients and opportunities.
- Assisted in the preparation of chartering proposals, enhancing client engagement.
- Maintained accurate records of charter agreements and transactions.
- Facilitated communication between ship owners and clients, ensuring satisfaction.
- Participated in negotiations to secure favorable terms for charter agreements.