



MICHAEL ANDERSON

Industrial Category Buyer

Seasoned Category Buyer with a strong background in industrial procurement, specializing in sourcing materials and equipment for manufacturing processes. Expertise in supplier negotiation, cost analysis, and inventory management, ensuring optimal supply chain performance. Demonstrated ability to collaborate with engineering and production teams to align procurement strategies with operational needs. Committed to driving efficiencies and cost savings while maintaining high standards of quality.

CONTACT

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- San Francisco, CA

EDUCATION

Master of Science in Industrial Engineering

University of Engineering
2016-2020

SKILLS

- industrial procurement
- supplier negotiation
- cost analysis
- inventory management
- cross-functional collaboration
- process improvement

LANGUAGES

- English
- Spanish
- French

WORK EXPERIENCE

Industrial Category Buyer

2020-2023

Manufacturing Solutions Inc.

- Developed and executed procurement strategies for manufacturing materials.
- Negotiated contracts with suppliers, achieving significant cost savings.
- Conducted supplier evaluations to ensure compliance with quality standards.
- Collaborated with production teams to forecast material needs accurately.
- Managed inventory levels to minimize downtime and optimize production efficiency.
- Implemented a new procurement system that streamlined purchasing processes.

Procurement Analyst

2019-2020

Industrial Supplies Co.

- Assisted in the procurement of industrial equipment and materials.
- Conducted market research to identify potential suppliers and products.
- Monitored supplier performance and provided recommendations for improvement.
- Maintained accurate procurement records and documentation.
- Supported contract negotiations to secure favorable terms.
- Collaborated with engineering teams to ensure alignment with project requirements.

ACHIEVEMENTS

- Achieved a 30% reduction in procurement costs through strategic sourcing initiatives.
- Recognized for excellence in supplier relationship management with internal awards.
- Implemented a quality assurance program that improved supplier ratings by 20%.