



# Michael ANDERSON

## INTERNATIONAL TRADE CONSULTANT

### CONTACT

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### SKILLS

- International Trade
- Market Analysis
- Policy Advocacy
- Strategic Partnerships
- Regulatory Compliance
- Workshop Facilitation

### LANGUAGES

- English
- Spanish
- French

### EDUCATION

**MASTER OF ARTS IN INTERNATIONAL RELATIONS, JOHNS HOPKINS UNIVERSITY**

### ACHIEVEMENTS

- Increased export rates for clients by 35% through targeted market strategies.
- Received the 'Excellence in Trade Advocacy' award from the International Trade Association in 2021.
- Published articles on international agricultural policy in respected journals.

Strategically-minded Agricultural Advisory Specialist with a profound understanding of international agricultural markets and trade policies. Over 12 years of experience in advising agribusinesses on market entry strategies and compliance with international regulations. Expertise in conducting market research and competitive analysis to inform business decisions. Proven success in developing strategic partnerships with foreign agricultural entities to enhance trade opportunities.

### WORK EXPERIENCE

#### INTERNATIONAL TRADE CONSULTANT

Global AgriTrade Solutions

2020 - 2025

- Conducted market analysis to identify export opportunities for domestic agribusinesses.
- Advised on compliance with international trade regulations and standards.
- Developed strategic partnerships with foreign agricultural organizations.
- Facilitated workshops on international market trends for clients.
- Monitored global agricultural market developments and their impact on trade.
- Prepared reports on trade policies affecting the agricultural sector.

#### AGRICULTURAL POLICY ADVISOR

Trade and Agriculture Council

2015 - 2020

- Analyzed the impact of trade agreements on local agriculture.
- Provided recommendations to policymakers to enhance agricultural competitiveness.
- Engaged stakeholders to gather input on proposed trade policies.
- Drafted position papers for advocacy on agricultural trade issues.
- Monitored compliance with trade regulations among member organizations.
- Organized forums to discuss emerging trade challenges in agriculture.