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EXPERTISE SKILLS

- Export Coordination
- Market Analysis
- Compliance
- Stakeholder Engagement
- Logistics Management
- Sustainable Practices

LANGUAGES

- English
- Spanish
- French

CERTIFICATION

- Bachelor of Science in Agricultural Economics, University of Farming

REFERENCES

John Smith

Senior Manager, Tech Corp
john.smith@email.com

Sarah Johnson

Director, Innovation Labs
sarah.j@email.com

Michael Brown

VP Engineering, Solutions Inc
mbrown@email.com

MICHAEL ANDERSON

HORTICULTURE EXPORT COORDINATOR

Dynamic Agri Export Horticulture Specialist with over 8 years of experience in enhancing the export capabilities of horticultural products. A results-oriented professional adept at identifying market trends and implementing solutions that drive growth and profitability. Proven ability to collaborate with farmers and exporters to optimize production processes and ensure compliance with international standards.

PROFESSIONAL EXPERIENCE

Flora Export Group

Mar 2018 - Present

Horticulture Export Coordinator

- Coordinated export logistics for diverse horticultural products, ensuring timely delivery.
- Worked closely with farmers to enhance production quality and compliance.
- Analyzed market data to inform product offerings and pricing strategies.
- Facilitated communication between suppliers and international buyers.
- Monitored shipment processes to minimize delays.
- Conducted training on export documentation and regulations.

AgriConsult Services

Dec 2015 - Jan 2018

Agricultural Consultant

- Provided guidance to farmers on best practices for export-quality crops.
- Assisted in developing marketing plans for local produce targeting international markets.
- Evaluated crop performance and provided tailored recommendations.
- Facilitated workshops on compliance and quality standards.
- Collaborated with local governments to promote agricultural exports.
- Supported farmers in achieving certifications for organic products.

ACHIEVEMENTS

- Achieved a 50% increase in export volumes within two years.
- Nominated for 'Rising Star in Agriculture' award in 2022.
- Successfully developed a new export product that accounted for 15% of total sales.